UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): **August 4, 2021 OrthoPediatrics Corp.**

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation)

001-38242 (Commission File Number)

26-1761833 (I.R.S. Employer Identification Number)

2850 Frontier Drive Warsaw, Indiana

46582

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: (574) 268-6379

Not Applicable

(Former name or former address, if changed since last report)

(Former ha	ille of former address, if changed since fast re	port)
Securities registered pursuant to Section 12(b) of the Act:		
Title of Each Class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.00025 par value per share	KIDS	Nasdaq Global Market
Check the appropriate box below if the Form 8-K filing is intende	ed to simultaneously satisfy the filing obliga	tion of the registrant under any of the following provisions:
☐ Written communications pursuant to Rule 425 under the S	Securities Act (17 CFR 230.425)	
\square Soliciting material pursuant to Rule 14a-12 under the Exc	hange Act (17 CFR 240.14a-12)	
☐ Pre-commencement communications pursuant to Rule 14	d-2(b) under the Exchange Act (17 CFR 240.	14d-2(b))
☐ Pre-commencement communications pursuant to Rule 13cm	e-4(c) under the Exchange Act (17 CFR 240.	13e-4(c))
Indicate by check mark whether the registrant is an emerging grov Exchange Act (17 CFR 240.12b-2).	wth company as defined in Rule 405 under th	ne Securities Act (17 CFR 230.405) or Rule 12b-2 under the
Emerging growth company $oxtimes$		
If an emerging growth company, indicate by check mark if the i	registrant has elected not to use the extende	ed transition period for complying with any new or revised

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act \boxtimes

Item 2.02. Results of Operations and Financial Condition.

On August 4, 2021, OrthoPediatrics Corp. (the "Company") issued a press release announcing its earnings for the quarter ended June 30, 2021 and making other disclosures. The press release (including the accompanying unaudited condensed consolidated financial statements as of and for the quarter ended June 30, 2021, and other financial data) is furnished herewith as Exhibit 99.1 and is incorporated herein by reference.

The information in this Item 2.02, including the information incorporated by reference herein from Exhibit 99.1, is furnished pursuant to Item 2.02 of Form 8-K and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit No. Description

99.1 Press release dated August 4, 2021, issued by OrthoPediatrics Corp.

104 Cover Page Interactive Data File (embedded within the Inline XBRL document).

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

OrthoPediatrics Corp.

Date: August 4, 2021 By: /s/ Daniel J. Gerritzen

Daniel J. Gerritzen,

General Counsel and Secretary



OrthoPediatrics Corp. Reports Second Quarter 2021 Financial Results

Second Quarter 2021 Revenue Increased 96% Year-over-Year with Continued Strong Domestic Growth

WARSAW, Ind., Aug. 4, 2021 -- **OrthoPediatrics Corp.** ("OrthoPediatrics" or the "Company") (Nasdaq: KIDS), a company focused exclusively on advancing the field of pediatric orthopedics, announced today its financial results for the second quarter ended June 30, 2021.

Second Quarter 2021 and Business Highlights

- Generated total revenue of \$26.7 million for second quarter 2021, up 96% from \$13.6 million in second quarter 2020; domestic revenue growth was 79% and international growth was 243% in the quarter
- Grew worldwide Trauma & Deformity revenue 95%, worldwide Scoliosis revenue 100%, and Sports Medicine/Other revenue 106% in the second quarter 2021 compared to the second quarter 2020
- Helped a record 10,500 children in the second quarter 2021, bringing total to more than 215,000 since the inception of OrthoPediatrics
- Announced the launch of RESPONSE Neuromuscular (NM) Scoliosis System, representing the 36th surgical system launched since inception
- Announced the full commercial release of SCFE Cannulated Screw System
- Completed our first Orthex external fixation cases in Germany and the UK
- Increased full year 2021 revenue guidance from \$94-\$98 million to \$97-\$101 million

David Bailey, President & CEO of OrthoPediatrics, commented, "The Company's second quarter results reflect robust growth across the entirety of our business. Together with the strong commitment of our team, this growth enabled us to help a record 10,500 children in the quarter. We believe we are well positioned to continue delivering durable, long-term, double-digit growth." Mr. Bailey continued, "I am proud of everything we have accomplished, but we have so much more we can do to help children suffering from orthopedic conditions. We remain focused on executing our proven strategy that produces consistent results and improves lives."

Second Quarter 2021 Financial Results

Total revenue for the second quarter of 2021 was \$26.7 million, a 96% increase compared to \$13.6 million for the same period last year, which reflected significant disruption caused by the COVID-19 pandemic in both U.S. and International markets. U.S. revenue for the second quarter of 2021 was \$21.7 million, a 79% increase compared to \$12.1 million for the same period last year, representing 81.4% of total revenue. International revenue for the second quarter of 2021 was \$5.0 million, a 243% increase compared to \$1.4 million for the same period last year, representing 18.6% of total revenue. The significant increase reflects the improvements in underlying procedure volumes in both the U.S. and international markets compared to the second quarter of 2020, in addition to the benefit of converting Germany, Austria, and Switzerland to a direct agency sales model.

Trauma and Deformity revenue for the second quarter of 2021 was \$17.9 million, a 95% increase compared to \$9.2 million for the same period last year, driven by strong sales in PNP, Cannulated Screws, and Orthex. Scoliosis revenue was \$7.7 million, a 100% increase compared to \$3.8 million for the second quarter of 2020, reflecting increased patient volumes and growth in Response and Firefly procedures, as well as initial contribution from ApiFix. Sports Medicine/other revenue for the second quarter of 2021 was \$1.1 million, a 106% increase compared to \$0.5 million for the same period last year. Growth in the quarter was driven by Telos Partners' consulting contracts and repeat advisory business.









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Gross profit for the second quarter of 2021 was \$20.4 million, a 103% increase compared to \$10.1 million for the same period last year. Gross profit margin for the second quarter of 2021 improved to 76.6%, compared to 74.0% for the same period last year due to a higher percentage mix of domestic and international agency sales.

Total operating expenses for the second quarter of 2021 were \$23.3 million, a 36% increase compared to \$17.1 million for the same period last year. The increase in operating expenses was primarily driven by increased commission expense and increased depreciation and amortization costs. Operating loss for the second quarter of 2021 was (\$2.8) million compared to (\$7.0) million for the same period last year.

Total other expenses for the second quarter of 2021 were \$1.2 million, compared to \$2.4 million for the same period last year, primarily driven by lower net interest expense.

Net loss for the second quarter of 2021 was (\$3.8) million, compared to (\$9.4) million for the same period last year. Net loss attributable to common stockholders for the period was (\$0.19) per basic and diluted share, compared to (\$0.54) per basic and diluted share for the same period last year. Adjusted diluted loss per share was (\$0.11) compared to (\$0.44) for the same period last year.

Adjusted EBITDA for the second quarter of 2021 was \$1.2 million as compared to a loss of (\$2.3) million for the second quarter of 2020 driven by higher revenue with controlled spending.

As of June 30, 2021, cash, cash equivalents, short-term investments and restricted cash were \$67.2 million compared to \$78.0 million as of March 31, 2021. The Company had no outstanding term loan obligations.

Full Year 2021 Financial Guidance

For full year 2021, the Company is increasing its full year revenue guidance range to \$97 to \$101 million, up from \$94 to \$98 million, representing 36% to 42% growth over 2020 revenue. The Company is seeing strong momentum in the U.S., management continues to take a measured approach given the potential headwinds resulting from the COVID-19 Delta variant. Management also expects regional variability to persist in international markets as hospitals continue to work through backlogs and countries face challenges with COVID-19 surges.

Conference Call

OrthoPediatrics will host a conference call on Thursday, August 5, 2021, at 8:00 a.m. ET to discuss the results. The dial-in numbers are (855) 289-4603 for domestic callers and (614) 999-9389 for international callers. The conference ID number is 6982208. A live webcast of the conference call will be available online from the investor relations page of the OrthoPediatrics' corporate website at www.orthopediatrics.com.

A replay of the webcast will remain available on OrthoPediatrics' website, www.orthopediatrics.com, until the Company releases its third quarter 2021 financial results. In addition, a telephonic replay of the call will be available until August 12, 2021. The replay dial-in numbers are (855) 859-2056 for domestic callers and (404) 537-3406 for international callers. Please use the replay conference ID number 6982208.

Forward-Looking Statements

This press release includes "forward-looking statements" within the meaning of U.S. federal securities laws. You can identify forward-looking statements by the use of words such as "may," "might," "will," "should," "expect," "plan," "anticipate," "could," "believe," "estimate," "project," "target," "predict," "intend," "future," "goals," "potential," "objective," "would" and other similar expressions. Forward-looking statements involve risks and uncertainties, many of which are beyond OrthoPediatrics' control. Important factors could cause actual results to differ materially from those in the forward-looking statements, including, among others: the risks related to COVID-19, the impact such pandemic may have on the demand for our products, and our ability to respond to the related challenges; and the risks, uncertainties and factors set forth under "Risk Factors" in OrthoPediatrics' Annual Report on Form 10-K filed with the SEC on March 11, 2021, as updated and supplemented by our other SEC reports filed from time to time. Forward-looking statements speak only as of the date they are made. OrthoPediatrics assumes no obligation to update forward-looking statements to reflect actual results, subsequent events, or circumstances or other changes affecting such statements except to the extent required by applicable securities laws.

Use of Non-GAAP Financial Measures

This press release includes certain non-GAAP financial measures such as adjusted diluted earnings (loss) per share and Adjusted EBITDA, which differ from financial measures calculated in accordance with U.S. generally accepted accounting principles ("GAAP"). Adjusted earnings (loss) per share in this press release represents diluted earnings









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(loss) per share on a GAAP basis, plus the accreted interest attributable to acquisition installment payables, the fair value adjustment of contingent consideration, non-recurring professional fees and accrued legal settlement costs. The fair value adjustment of contingent consideration is associated with our estimates of the value of earn-outs in connection with certain acquisitions and the non-recurring professional fees are related to our response to a previously disclosed SEC review. We believe that providing the non-GAAP diluted earnings (loss) per share excluding these expenses, as well as the GAAP measures, assists our investors because such expenses are not reflective of our ongoing operating results. Adjusted EBITDA in this release represents net loss, plus interest expense, net plus other expense, provision for income taxes (benefit), depreciation and amortization, stock-based compensation expense, fair value adjustment of contingent consideration, acquisition related costs, nonrecurring professional fees and accrued legal settlements costs. The Company believes the non-GAAP measures provided in this earnings release enable it to further and more consistently analyze the period-to-period financial performance of its core business operating performance. Management uses these metrics as a measure of the Company's operating performance and for planning purposes, including financial projections. The Company believes these measures are useful to investors as supplemental information because they are frequently used by analysts, investors and other interested parties to evaluate companies in its industry. Adjusted EBITDA is a non-GAAP financial measure and should not be considered as an alternative to, or superior to, net income or loss as a measure of financial performance or cash flows from operations as a measure of liquidity, or any other performance measure derived in accordance with GAAP, and it should not be construed to imply that the Company's future results will be unaffected by unusual or non-recurring items. In addition, the measure is not intended to be a measure of free cash flow for management's discretionary use, as it does not reflect certain cash requirements such as debt service requirements, capital expenditures and other cash costs that may recur in the future. Adjusted EBITDA contains certain other limitations, including the failure to reflect our cash expenditures, cash requirements for working capital needs and other potential cash requirements. In evaluating these non-GAAP measures, you should be aware that in the future the Company may incur expenses that are the same or similar to some of the adjustments in this presentation. The Company's presentation of non-GAAP diluted earnings (loss) per share or Adjusted EBITDA should not be construed to imply that its future results will be unaffected by any such adjustments. Management compensates for these limitations by primarily relying on the Company's GAAP results in addition to using these adjusted measures on a supplemental basis. The Company's definition of these measures is not necessarily comparable to other similarly titled captions of other companies due to different methods of calculation. The schedules below contain reconciliations of reported GAAP diluted earnings (loss) per share to non-GAAP diluted earnings (loss) and net loss to non-GAAP Adjusted EBITDA.

About OrthoPediatrics Corp.

Founded in 2006, OrthoPediatrics is an orthopedic company focused exclusively on advancing the field of pediatric orthopedics. As such it has developed the most comprehensive product offering to the pediatric orthopedic market to improve the lives of children with orthopedic conditions. OrthoPediatrics currently markets 36 surgical systems that serve three of the largest categories within the pediatric orthopedic market. This product offering spans trauma and deformity, scoliosis, and sports medicine/other procedures. OrthoPediatrics' global sales organization is focused exclusively on pediatric orthopedics and distributes its products in the United States and 45 countries outside the United States. For more information, please visit www.orthopediatrics.com.

Investor Contact

Gilmartin Group Matt Bacso, CFA Matt.bacso@gilmartinir.com









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ORTHOPEDIATRICS CORP. CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

(In Thousands, Except Share Data)

	June 30, 2021	December 31, 2020	
ASSETS			
Current assets:			
Cash and cash equivalents	\$ 10,565	\$ 28,758	
Restricted cash	1,371	1,374	
Short term investments	55,288	55,141	
Accounts receivable - trade, less allowance for doubtful accounts of \$372 and \$433, respectively	19,222	17,212	
Inventories, net	56,376	52,989	
Notes receivable	95	337	
Prepaid expenses and other current assets	2,471	2,618	
Total current assets	145,388	158,429	
Property and equipment, net	28,242	27,227	
Other assets:			
Amortizable intangible assets, net	50,552	50,284	
Goodwill	69,656	70,511	
Other intangible assets	13,817	13,961	
Total other assets	134,025	134,756	
Total assets	\$ 307,655	\$ 320,412	
LIABILITIES AND STOCKHOLDERS' EQUIT			
Current liabilities:	•		
Accounts payable - trade	10,142	10,038	
Accrued compensation and benefits	5,651	4,540	
Accrued legal settlements	5,051	6,342	
Current portion of long-term debt with affiliate	134	131	
Current portion of acquisition installment payable	12,683	12,233	
Other current liabilities	1,719	1,744	
Total current liabilities	30,329	35.028	
Long-term liabilities:	30,329	33,028	
Long-term labilities. Long-term debt with affiliate, net of current portion	977	1,044	
Acquisition installment payment, net of current portion	13,546	12,784	
Contingent consideration	35,850	30,710	
Deferred income taxes	5,060	5,755	
Operating lease liabilities	292	323	
Total long-term liabilities	55,725	50,616	
Total liabilities	86,054	85,644	
	80,034	85,044	
Stockholders' equity:			
Common stock, \$0.00025 par value; 50,000,000 shares authorized; 19,670,044 shares and 19,560,291 shares issued as of June 30, 2021 (unaudited) and December 31, 2020, respectively	5	5	
Additional paid-in capital	391,415	388,622	
Accumulated deficit	(175,901)	(161,766)	
Accumulated other comprehensive income (loss)	6,082	7,907	
Total stockholders' equity	221,601	234,768	
Total liabilities and stockholders' equity	\$ 307,655	\$ 320,412	









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ORTHOPEDIATRICS CORP. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

(In Thousands, Except Share and Per Share Data)

	Three Month	s Ended June 30,	Six Months Ended June 30,			
	2021	2020	2021	2020		
Net revenue	\$ 26,699	\$ 13,593	\$ 48,157	\$ 29,949		
Cost of revenue	6,25	3,532	11,389	7,675		
Gross profit	20,443	10,061	36,768	22,274		
Operating expenses:						
Sales and marketing	10,870	5,620	19,825	13,184		
General and administrative	11,08	10,577	23,129	18,458		
Research and development	1,32	881	2,633	2,146		
Total operating expenses	23,289	17,078	45,587	33,788		
Operating loss	(2,846	(7,017)	(8,819)	(11,514)		
Other expenses:						
Interest expense, net	583	1,399	1,309	1,778		
Fair value adjustment of contingent consideration	990	910	5,140	910		
Other (income) expense	(375	121	(535)	190		
Total other expenses	1,190	2,430	5,914	2,878		
Loss before income taxes	(4,042	(9,447)	(14,733)	(14,392)		
Provision for income taxes (benefit)	(286	· —	(598)			
Net loss	\$ (3,756	\$ (9,447)	\$ (14,135)	\$ (14,392)		
Weighted average common shares - basic and diluted	19,275,77	17,549,118	19,263,506	16,986,485		
Net loss per share attributable to common stockholders – basic and diluted	\$ (0.19	\$ (0.54)	\$ (0.73)	\$ (0.85)		









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ORTHOPEDIATRICS CORP. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited) (In Thousands)

		2021	S Ellueu Julie	2020	
OPERATING ACTIVITIES		2021		2020	
Net loss	\$	(14,135)	\$	(14,392)	
Adjustments to reconcile net loss to net cash used in operating activities:	Ť	(= :,===)	•	(= :,===)	
Depreciation and amortization		5,147		3,285	
Stock-based compensation		2,731		3,453	
Fair value adjustment of contingent consideration		5,140		910	
Acquisition installment payable		1,212		886	
Deferred income taxes		(602)		_	
Changes in certain current assets and liabilities:		(002)			
Accounts receivable - trade		(1,781)		1,609	
Inventories		(3,297)		(9,599)	
Prepaid expenses and other current assets		106		66	
Accounts payable - trade		191		(746)	
Accrued legal settlements		(6,342)		(140)	
Accrued expenses and other liabilities		1,080		(129)	
Other				, ,	
	-	(341)		(50)	
Net cash used in operating activities	-	(10,891)		(14,707)	
INVESTING ACTIVITIES					
Acquisition of Telos, net of cash acquired		_		(1,670)	
Acquisition of ApiFix, net of cash acquired		_		(1,723)	
Acquisition of Band-Lok intangible assets		_		(796)	
Purchases of licenses		(2,858)		(155)	
Purchases of property and equipment		(4,474)		(5,160)	
				· · · · · · · · · · · · · · · · · · ·	
Net cash used in investing activities	·	(7,332)		(9,349)	
FINANCING ACTIVITIES					
Payments on debt with affiliate		_		(5,000)	
Proceeds from issuance of common stock, net of issuance costs		_		70,207	
Proceeds from exercise of stock options		62		1,281	
Payments on mortgage notes		(64)		(61)	
Net cash provided by financing activities		(2)		66,427	
not out provided by initiationing destribute	·	(-)		00,121	
Effect of exchange rate changes on cash		29		17	
NET (DECREASE) INCREASE IN CASH		(18,196)		42,388	
Coch and restricted each hasinning of pariod	¢	30,132	¢	72,027	
Cash and restricted cash, beginning of period	\$		\$		
Cash and restricted cash, end of period	<u>\$</u>	11,936	\$	114,415	
SUPPLEMENTAL DISCLOSURES					
Cash paid for interest	\$	29	\$	513	
Transfer of instruments from property and equipment to inventory	\$	330	\$	229	
Issuance of common shares to acquire Telos	\$	_	\$	1,568	
Issuance of common shares to acquire ApiFix	\$	_	\$	35,176	
Issuance of common shares to acquire Band-Lok intellectual property	\$	_	\$	2,644	









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For the Six Months Ended June 30,

ORTHOPEDIATRICS CORP. NET REVENUE BY GEOGRAPHY AND PRODUCT CATEGORY (Unaudited)

(In Thousands)

		Three Months Ended June 30,				Six Months Ended June 30,			
Product sales by geographic location:		2021		2020		2021		2020	
U.S.	\$	21,737	\$	12,146	\$	38,576		25,530	
International		4,958		1,447		9,581		4,419	
Total	\$	26,695	\$	13,593	\$	48,157	\$	29,949	
		Three Months	Ended June	30,		Six Months E	inded June 3	30,	
Product sales by category:		Three Months		30, 2020		Six Months E	Ended June 3	30, 2020	
Product sales by category: Trauma and deformity				,			Ended June 3	-,	
, , ,		2021		2020		2021	inded June 3	2020	
Trauma and deformity	\$	2021 17,933		9,220		2021 32,485	inded June 3	2020 21,430	

ORTHOPEDIATRICS CORP. RECONCILIATION OF NET LOSS TO NON-GAAP ADJUSTED EBITDA (Unaudited) (In Thousands)

Three Months Ended June 30 Six Months Ended June 30, 2021 2020 2021 2020 Net loss (9,447) \$ (3,756) \$ (14,135) \$ (14,392)Interest expense, net 581 1,399 1,309 1,778 Other (income) expense (375) (535)121 190 Provision for income taxes (benefit) (286)(598)Depreciation and amortization 2,608 1,947 5,147 3,285 Stock-based compensation 1,415 2,495 2,731 3,453 Fair value adjustment of contingent consideration 990 910 5,140 910 Acquisition related costs 256 336 Nonrecurring professional fees 58 658 Accrued legal settlements costs 150 (2,319) 1,235 (4,440) Adjusted EBITDA (133)









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ORTHOPEDIATRICS CORP.

RECONCILIATION OF DILUTED EARNINGS (LOSS) PER SHARE TO NON-GAAP ADJUSTED DILUTED EARNINGS (LOSS) PER SHARE

(Unaudited)

		Three Months Ended June 30,			Six Months Ended June 30,			
		2021		2020		2021		2020
Earnings (loss) per share, diluted (GAAP)	\$	(0.19)	\$	(0.54)	\$	(0.73)	\$	(0.85)
Accretion of interest attributable to acquisition installment payable	nt	0.03		0.05		0.06		0.05
Fair value adjustment of contingent consideration		0.05		0.05		0.27		0.05
Nonrecurring professional fees		_		_		0.03		_
Accrued legal settlement costs		_		_		0.01		_
Earnings (loss) per share, diluted (non-GAAP)	\$	(0.11)	\$	(0.44)	\$	(0.36)	\$	(0.75)









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