

## OrthoPediatrics Corp. Reports Fourth Quarter and Full Year 2022 Financial Results

February 28, 2023

#### Fourth Quarter 2022 Revenue Increased 25% Year-over-Year Full Year 2022 Revenue Increased 25% Year-over-Year

WARSAW, Ind., Feb. 28, 2023 (GLOBE NEWSWIRE) -- **OrthoPediatrics Corp.** ("OrthoPediatrics" or the "Company") (Nasdaq: KIDS), a company focused exclusively on advancing the field of pediatric orthopedics, announced today its financial results for the fourth quarter and full year ended December 31, 2022.

#### Fourth Quarter and Full Year 2022 & Recent Business Highlights

- Helped nearly 17,000 children in the fourth quarter 2022 and approximately 70,000 for full year 2022, bringing the total to more than 630,000 since the inception of OrthoPediatrics when combined with MD Orthopaedics ("MD Ortho") and Pega Medical
- Generated total revenue of \$31.0 million for fourth quarter 2022, up 25% from \$24.8 million in fourth quarter 2021; domestic revenue increased 15% and international revenue increased 67% in 2022
- Generated record total annual revenue of \$122.3 million for full year 2022, up 25% from \$98.0 million in 2021; domestic revenue increased 19% and international revenue increased 47% in 2022
- Improved full year 2022 adjusted EBITDA to positive \$0.2 million compared to negative \$0.2 million in 2021
- Published environmental, social, and governance ("ESG") summary report highlighting several key accomplishments in 2022
- Reiterated full year 2023 revenue guidance to be in a range of just over \$146.0 million to \$149.0 million, representing growth of 20% to 22% compared to 2022

"Once again OrthoPediatrics produced record revenue and growth in excess of 20% continuing a trend that has been ongoing since our inception, excluding the pandemic ridden 2020. More specifically, we made key strides in attracting new users and gaining share within our core businesses, both domestically and abroad, while also capitalizing on the synergies from our two Trauma & Deformity acquisitions, MD Orthopaedics and Pega Medical," commented David Bailey, President & CEO of OrthoPediatrics. "Looking ahead, we remain dedicated to surrounding surgeons with the most comprehensive portfolio of pediatric orthopedic solutions and helping more kids than ever before. We are excited about our growth prospects and are confident we can improve our profitability in 2023."

#### Fourth Quarter and Full Year 2022 Financial Results

Total revenue for the fourth quarter of 2022 was \$31.0 million, a 25% increase compared to \$24.8 million for the same period last year. The increase in revenue in the fourth quarter of 2022 includes \$4.1 million of revenue contribution from MD Ortho and Pega Medical. Excluding MD Ortho and Pega Medical, fourth quarter organic revenue growth was approximately 8% compared to the prior year period. U.S. revenue for the fourth quarter of 2022 was \$22.7 million, a 15% increase compared to \$19.9 million for the same period last year, representing 73% of total revenue. The increase in revenue in the fourth quarter of 2022 was driven primarily by organic growth across Scoliosis and Trauma and Deformity as well as the addition of MD Ortho and Pega Medical. International revenue for the fourth quarter of 2022 was \$8.3 million, a 67% increase compared to \$5.0 million for the same period last year, representing 27% of total revenue. Growth in the quarter was primarily driven by increased volumes, increased set sales to international stocking distributors in Scoliosis and Trauma and Deformity, as well as the addition of MD Ortho and Pega Medical.

Total revenue for the full year 2022 was \$122.3 million, a 25% increase compared to \$98.0 million in 2021. The increase in revenue for the full year 2022 includes \$11.1 million of revenue contribution from MD Ortho and Pega Medical. Excluding acquisitions, full year organic revenue growth was approximately 13% compared to the prior year period. Full year U.S. revenue was \$92.4 million, a 19% increase compared to \$77.8 million in 2021, representing 76% of total revenue. International revenue for the full year 2022 was \$29.9 million, a 47% increase compared to \$20.3 million in 2021, representing 24% of total revenue.

Trauma and Deformity revenue for the fourth quarter of 2022 was \$22.1 million, a 34% increase compared to \$16.5 million for the same period last year. Revenue was driven by organic growth from cannulated screws, PNP | Femur system, and Orthex systems as well as non-organic revenue from MD Ortho and Pega Medical of \$4.1 million. Scoliosis revenue was \$8.0 million, a 12% increase compared to \$7.2 million for the fourth quarter of 2021. Scoliosis growth was driven primarily by increased sales of our RESPONSE<sup>™</sup> fusion system, ApiFix non-fusion system, and 7D Surgical FLASH Navigation Platform sales and pull-through as well as increased set sales to international stocking distributors. Sports Medicine/Other revenue for the fourth quarter of 2022 was \$0.9 million, a 22% decrease compared to \$1.1 million for the same period last year.

Trauma and Deformity revenue for the full year 2022 was \$85.1 million, a 29% increase compared to \$65.8 million in 2021. Scoliosis revenue for the full year 2022 was \$33.4 million, a 19% increase compared to \$28.0 million in 2021. Sports Medicine/Other revenue for the full year 2022 was \$3.8 million, a 9% decrease compared to \$4.2 million in 2021.

Gross profit for the fourth quarter of 2022 was \$21.2 million, a \$3.1 million increase compared to \$18.1 million for the same period last year. Gross profit margin for the fourth quarter of 2022 was 68.5%, compared to 72.9% for the same period last year. For the full year 2022, gross profit margin was 74.1%, compared to 74.9% in 2021. The decrease in gross profit margin was driven primarily by increased set sales to international stocking

distributors coupled with unfavorable impacts related to respiratory illnesses.

Total operating expenses for the fourth quarter of 2022 were \$29.5 million, a \$5.9 million increase compared to \$23.6 million for the same period last year. Full year operating expenses were \$116.1 million, a 27% increase compared to \$91.4 million in 2021. The increase was mainly driven by the addition of MDO and Pega Medical as well as incremental personnel required to support the growth of the company.

Sales and marketing expenses increased \$1.0 million, or 10%, to \$10.9 million in the fourth quarter of 2022. For the full year 2022, sales and marketing expense increased \$5.4 million, or 14%, to \$45.1 million. The increase was driven primarily by increased sales commission expenses coupled with the addition of recent acquisitions.

General and administrative expenses increased \$4.5 million, or 37%, to \$16.6 million in the fourth quarter of 2022. For the full year 2022, general and administrative expense increased \$13.3 million of 29% to \$59.4 million. The increase was driven primarily by the addition of personnel and resources to support the continued expansion of the business and an increase in legal expenses associated with recent acquisitions.

Total other income was \$0.4 million for the fourth quarter of 2022, compared to \$5.4 million for the same period last year, and was \$21.7 million for 2022 compared to \$0.6 million for 2021. In the fourth quarter of 2022, we realized a \$0.5 million fair value adjustment benefit compared to a \$5.5 million benefit for the fourth quarter of 2021. For 2022, fair value adjustment of contingent consideration was a benefit of \$25.9 million compared to a \$1.8 million benefit for 2021.

Net loss for the fourth quarter of 2022 was \$7.8 million, compared to a \$0.1 million net income for the same period last year. Net loss per share for the period was \$0.35 per basic share and diluted share, compared to \$0.00 per basic and diluted share for the same period last year. Adjusted EBITDA for the fourth quarter of 2022 was a loss of \$2.2 million as compared to a loss of \$0.6 million for the fourth quarter of 2021.

Net income for the full year 2022 was \$1.3 million, compared to a \$16.3 million net loss for the same period last year. Net income per share for the period was \$0.06 per basic share and diluted share, compared to \$0.84 loss per basic and diluted share for the same period last year. Adjusted EBITDA for the full year 2022 was a gain of \$0.2 million compared to a loss of \$0.2 million for the full year 2021. See below for additional information and a reconciliation of non-GAAP financial information.

Weighted average diluted shares outstanding for the three months ended December 31, 2022 was 22,473,716 shares.

As of December 31, 2022, cash, short-term investments and restricted cash were \$119.8 million compared to \$121.6 million and \$54.9 million as of September 30, 2022 and December 31, 2021, respectively, with no balance outstanding under the \$50.0 million line of credit.

#### Full Year 2023 Financial Guidance

For full year 2023, the Company expects its revenue to be in the range of just over \$146.0 million to \$149.0 million, representing growth of 20% to 22% over 2022 revenue. The guidance assumes roughly \$5.0 million of combined revenue contribution from MD Ortho and Pega Medical before the acquisitions become organic on their anniversaries. The Company also expects its annual set deployment to be approximately \$25.0 million and expects to generate \$3.0 million to \$4.0 million of adjusted EBITDA for full year 2023.

#### **Conference Call**

OrthoPediatrics will host a conference call on Wednesday, March 1, 2023, at 8:00 a.m. ET to discuss the results. Investors interested in listening to the conference call may do so by accessing a live and archived webcast of the event at <u>www.orthopediatrics.com</u>, on the Investors page in the Events & Presentations section. The webcast will be available for replay for at least 90 days after the event.

#### **Forward-Looking Statements**

This press release includes "forward-looking statements" within the meaning of U.S. federal securities laws. You can identify forward-looking statements by the use of words such as "may," "might," "will," "should," "expect," "plan," "anticipate," "could," "believe," "estimate," "project," "target," "predict," "intend," "future," "goals," "potential," "objective," "would" and other similar expressions. Forward-looking statements involve risks and uncertainties, many of which are beyond OrthoPediatrics' control. Important factors could cause actual results to differ materially from those in the forward-looking statements, including, among others: the risks related to COVID-19, the impact such pandemic may have on the demand for our products, and our ability to respond to the related challenges; and the risks, uncertainties and factors set forth under "Risk Factors" in OrthoPediatrics' Annual Report on Form 10-K filed with the SEC on March 1, 2023, as updated and supplemented by our other SEC reports filed from time to time. Forward-looking statements speak only as of the date they are made. OrthoPediatrics assumes no obligation to update forward-looking statements to reflect actual results, subsequent events, or circumstances or other changes affecting such statements except to the extent required by applicable securities laws.

#### **Use of Non-GAAP Financial Measures**

This press release includes certain non-GAAP financial measures such as organic revenue, adjusted diluted earnings (loss) per share and Adjusted EBITDA, which differ from financial measures calculated in accordance with U.S. generally accepted accounting principles ("GAAP"). Sales on an organic basis excludes from our reported net revenue growth the impacts of revenue from any acquired business that have been owned for less than one year. We believe that providing the non-GAAP organic revenue is useful as a way to measure and evaluate our underlying performance consistently across the periods presented. Adjusted earnings (loss) per share in this press release represents diluted earnings (loss) per share on a GAAP basis, plus the accreted interest attributable to acquisition installment payables, the fair value adjustment of contingent consideration, trademark impairment, acquisition related costs, non-recurring professional fees, accrued legal settlement costs and minimum purchase commitment costs. The fair value adjustment of contingent consideration is associated with our estimates of the value of earn-outs in connection with certain acquisitions and the non-recurring professional fees are related to our response to a previously disclosed SEC review. We believe that providing the non-GAAP diluted earnings (loss) per share excluding these expenses, as well as the GAAP measures, assists our investors because such expenses are not reflective of our ongoing operating results. Adjusted EBITDA in this release represents net loss, plus interest expense, net plus other expense, provision for income taxes (benefit), depreciation and amortization, trademark impairment, stock-based compensation expense, fair value adjustment of contingent consideration, acquisition related costs, nonrecurring professional fees, accrued legal settlements costs, and the cost of minimum purchase commitments. The Company believes the non-GAAP measures provided in this earnings release enable it to further and more consistently analyze the period-to-period financial performance of its core business operating performance. Management uses these metrics as a measure of the Company's operating performance and for planning purposes, including financial projections. The Company believes these measures are useful to investors as supplemental information because they are frequently used by analysts, investors and other interested parties to evaluate companies in its industry. Adjusted EBITDA is a non-GAAP financial measure and should not be considered as an alternative to, or superior to, net income or loss as a measure of financial performance or cash flows from operations as a measure of liquidity, or any other performance measure derived in accordance with GAAP, and it should not be construed to imply that the Company's future results will be unaffected by unusual or non-recurring items. In addition, the measure is not intended to be a measure of free cash flow for management's discretionary use, as it does not reflect certain cash requirements such as debt service requirements, capital expenditures and other cash costs that may recur in the future. Adjusted EBITDA contains certain other limitations, including the failure to reflect our cash expenditures, cash requirements for working capital needs and other potential cash requirements. In evaluating these non-GAAP measures, you should be aware that in the future the Company may incur expenses that are the same or similar to some of the adjustments in this presentation. The Company's presentation of non-GAAP diluted earnings (loss) per share or Adjusted EBITDA should not be construed to imply that its future results will be unaffected by any such adjustments. Management compensates for these limitations by primarily relying on the Company's GAAP results in addition to using these adjusted measures on a supplemental basis. The Company's definition of these measures is not necessarily comparable to other similarly titled captions of other companies due to different methods of calculation. The schedules below contain reconciliations of reported GAAP net revenue to non-GAAP organic revenue, GAAP diluted earnings (loss) per share to non-GAAP diluted earnings (loss) and net loss to non-GAAP Adjusted EBITDA.

#### About OrthoPediatrics Corp.

Founded in 2006, OrthoPediatrics is an orthopedic company focused exclusively on advancing the field of pediatric orthopedics. As such it has developed the most comprehensive product offering to the pediatric orthopedic market to improve the lives of children with orthopedic conditions. OrthoPediatrics currently markets 46 surgical systems that serve three of the largest categories within the pediatric orthopedic market. This product offering spans trauma and deformity, scoliosis, and sports medicine/other procedures. OrthoPediatrics' global sales organization is focused exclusively on pediatric orthopedics and distributes its products in the United States and over 70 countries outside the United States. For more information, please visit www.orthopediatrics.com.

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#### ORTHOPEDIATRICS CORP. CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited) (In Thousands, Except Share Data)

	Decem	ber 31, 2022	Dece	ember 31, 2021
ASSETS				
Current assets:				
Cash	\$	8,991	\$	7,641
Restricted cash		1,471		1,365
Short term investments		109,299		45,902
Accounts receivable - trade, less allowance for doubtful accounts of \$1,056 and \$347,				
respectively		24,800		17,942
Inventories, net		78,192		57,569
Prepaid expenses and other current assets		3,966		3,229
Total current assets		226,719		133,648
Property and equipment, net		34,286		28,515
Other assets:				
Amortizable intangible assets, net		64,980		55,494
Goodwill		86,821		72,349
Other intangible assets		14,921		14,268
Total other assets		166,722		142,111
Total assets	\$	427,727	\$	304,274

#### LIABILITIES AND STOCKHOLDERS' EQUITY

Current liabilities:		
Accounts payable - trade	11,150	9,325
Accrued compensation and benefits	6,744	5,351
Current portion of long-term debt with affiliate	144	137
Current portion of acquisition installment payable	7,815	12,862
Other current liabilities	5,018	2,040
Total current liabilities	30,871	29,715

Long-term liabilities:		
Long-term debt with affiliate, net of current portion	763	907
Acquisition installment payment, net of current portion	8,019	14,309
Contingent consideration	2,980	28,910
Deferred income taxes	5,954	4,771
Other long-term liabilities	 492	293
Total long-term liabilities	 18,208	 49,190
Total liabilities	 49,079	 78,905
Stockholders' equity:		
Common stock, \$0.00025 par value; 50,000,000 shares authorized; 22,877,962 shares and 19,677,214 shares issued as of December 31, 2022 and December 31, 2021,		
respectively	6	5
Additional paid-in capital	560,810	394,899
Accumulated deficit	(176,768)	(178,026)
Accumulated other comprehensive income	 (5,400)	8,491
Total stockholders' equity	378,648	 225,369
Total liabilities and stockholders' equity	\$ 427,727	\$ 304,274

## ORTHOPEDIATRICS CORP. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited) (In Thousands, Except Share and Per Share Data)

	7	Three Months Ended December 31,				Twelve Months Ended December 3			
		2022 2021		2021	2022			2021	
Net revenue	\$	30,994	\$	24,813	\$	122,289	\$	98,049	
Cost of revenue		9,770		6,732		31,629		24,646	
Gross profit		21,224		18,081		90,660		73,403	
Operating expenses:									
Sales and marketing		10,945		9,986		45,053		39,673	
General and administrative		16,554		12,048		59,383		46,061	
Trademark impairment		—		_		3,609		—	
Legal settlement expense		_		_		—		150	
Research and development		2,034		1,608		8,014		5,543	
Total operating expenses		29,533		23,642		116,059		91,427	
Operating loss		(8,309)		(5,561)		(25,399)		(18,024)	
Other expenses:									
Interest expense, net		(61)		396		2,424		2,247	
Fair value adjustment of contingent consideration		(480)		(5,510)		(25,930)		(1,800)	
Other income		129		(281)		1,796		(1,083)	
Total other expenses		(412)		(5,395)		(21,710)		(636)	
Income (loss) before income taxes	\$	(7,897)	\$	(166)		(3,689)		(17,388)	
Provision for income taxes (benefit)		(48)		(238)		(4,947)		(1,128)	
Net income (loss)	\$	(7,849)	\$	72	\$	1,258	\$	(16,260)	
Weighted average shares outstanding									
Basic		22,473,716		19,304,238		20,704,556		19,268,255	
Diluted		22,473,716		19,304,238		20,947,727		19,268,255	
Net income (loss) per share									
Basic	\$	(0.35)	\$		\$	0.06	\$	(0.84)	
Diluted	\$	(0.35)	\$	—	\$	0.06	\$	(0.84)	

## ORTHOPEDIATRICS CORP. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)(In Thousands)

OPERATING ACTIVITES     2022     2021       Adjustments (rescorble not loss to not cash used in operating activities:     3 609     -       Trademark (regariment     3 609     1,258     \$ (16,260)       Stock-based compensation     6 (577)     5,942     -       Stock-based compensation     (25,937)     (1,160)     -       Acquisition instalment psysible     2,307     2,154     -     -       Acquisition instalment psysible     (25,933)     (16,603)     -     -       Acquisition instalment psysible     (25,933)     (16,603)     -		-	Twelve Months Ended December 31,						
Net income (loss)     \$     1,268     \$     (16,260)       Adjustments to conclude net loss one tash used in operating activities:     3,009     —       Depreciation and increation on transmit in a set			2022		2021				
Adjustments to reconcile net loss to net cash used in operating activities:     3,609     —       Deprediction and amortization     13,099     10,089       Stock-based compensation     6,677     5,942       Pair value adjustment of contingent consideration     (2,930)     (1,800)       Acquisition installment payable     2,307     2,164       Deferred income taxes     (6,032)     (1,803)       Accounts receivable - trade     (3,933)     (666)       Inventories     (16,033)     (666)       Prepaid expenses and other current assets     (505)     (567)       Accounts payable - trade     (209)     (567)       Accound expenses and other labilities     3,344     1,085       Other     5,536     (564)       Net Eash used in operating activities     (21,766)     (13,063)       INVESTING ACTIVITES     —     -     (500)       Acquisition of Poyles Otho assets     (10,031)     (8,103)     -       Variables excurities     (110,122)     -     -     -       Purchase of bourterm marketable securities     (110,031)     (8,103)     -	OPERATING ACTIVITIES								
Adjustments to reconcile net loss to net cash used in operating activities:     3,609     —       Deprediction and amortization     13,099     10,089       Stock-based compensation     6,677     5,942       Pair value adjustment of contingent consideration     (2,930)     (1,800)       Acquisition installment payable     2,307     2,164       Deferred income taxes     (6,032)     (1,803)       Accounts receivable - trade     (3,933)     (666)       Inventories     (16,033)     (666)       Prepaid expenses and other current assets     (505)     (567)       Accounts payable - trade     (209)     (567)       Accound expenses and other labilities     3,344     1,085       Other     5,536     (564)       Net Eash used in operating activities     (21,766)     (13,063)       INVESTING ACTIVITES     —     -     (500)       Acquisition of Poyles Otho assets     (10,031)     (8,103)     -       Variables excurities     (110,122)     -     -     -       Purchase of bourterm marketable securities     (110,031)     (8,103)     -	Net income (loss)	\$	1,258	\$	(16,260)				
Depreciation and amortization     13.099     10.880       Stock-based compensation     6.679     5.442       Pair value adjustment of contingent consideration     (25.930)     (1.800)       Acquisition instailment payable     2.307     2.144       Deterred nome taxes     (6.032)     (1,128)       Changes in certain current assets and liabilities:     (3.983)     (466)       Accounts payable - trade     (3.983)     (506)       Prepaid expenses and other current assets     (506)     (637)       Accound spenses and other liabilities:     (209)     (657)       Accound spenses and other liabilities     (21.766)     (13.063)       Net cash used in operating activities     (21.766)     (13.063)       INVESTING ACTIVITIES     -     (650)       Acquisition of ND Ortho, net of cash acquired     (8.800)     -       Acquisition of ND Ortho, net of cash acquired     (8.170)     -       Acquisition of Duese Ortho assets     -     (7.909)       Purchase of hort-term marketable securities     (11.02)     -       Purchase of property and equipment of the subance costs     13.922     -	Adjustments to reconcile net loss to net cash used in operating activities:								
Depreciation and amortization     13.099     10.880       Stock-based compensation     6.679     5.442       Pair value adjustment of contingent consideration     (25.930)     (1.800)       Acquisition instailment payable     2.307     2.144       Deterred nome taxes     (6.032)     (1,128)       Changes in certain current assets and liabilities:     (3.983)     (466)       Accounts payable - trade     (3.983)     (506)       Prepaid expenses and other current assets     (506)     (637)       Accound spenses and other liabilities:     (209)     (657)       Accound spenses and other liabilities     (21.766)     (13.063)       Net cash used in operating activities     (21.766)     (13.063)       INVESTING ACTIVITIES     -     (650)       Acquisition of ND Ortho, net of cash acquired     (8.800)     -       Acquisition of ND Ortho, net of cash acquired     (8.170)     -       Acquisition of Duese Ortho assets     -     (7.909)       Purchase of hort-term marketable securities     (11.02)     -       Purchase of property and equipment of the subance costs     13.922     -	Trademark impairment		3,609		_				
Stock-based compensation 6.679 5,442   Pair value significant of contingent consideration (25.930) (1.800)   Acquisition installment payable 2.307 2,154   Deferred income taxes (5.032) (1.129)   Changes in contain current assets and liabilities: (3.933) (646)   Accounts receivable - trade (3.933) (5.050)   Inventions (16.938) (5.050)   Prepaid expenses and other current assets (506) (637)   Accound sprayable - trade (208) (667)   Accound sprayable - trade (208) (667)   Accound sprayable - trade (208) (667)   Accound sprayable - trade (21.766) (13.063)   Accound sprayable - trade (21.766) (13.063)   Other 536 (584)   INVESTING ACTIVITIES (3.730) -   Acquisition of Dega, net of cash acquired (3.730) -   Acquisition of Dega, net of cash acquired (10.122) -   Purchases of bord-term marketable securities (110.122) -   Purchases of bord-term marketable securities (110.122) -   Proceeds from issuance of doth with affiliate (31.000) -   Proceeds from issuance of doth with affiliate<	•				10,680				
Fair value adjustment of contingent consideration     (2, 530)     (1, 800)       Acquisition instalment payable     2, 307     2, 154       Deterred income taxes     (5, 032)     (1, 128)       Changes in certain current assets and liabilities:     (3, 983)     (466)       Inventories     (16, 538)     (5, 500)       Prepaid expenses and other current assets     (506)     (637)       Accounts payable - trade     (209)     (667)       Account expenses and other liabilities     3, 344     1, 095       Other     5335     (684)       Net cash used in operating activities     (21, 766)     (113, 063)       INVESTING ACTIVITIES     4, 6, 827     9, 250       Acquisition of Page, net of cash acquired     (3, 730)     -       Acquisition of Devise Ortho assets     -     (7, 609)       Purchases of short-term marketable securities     (10, 031)     (6, 103)       Purchases of uppart, and captioned     (3, 100)     -       Proceeds from issuance of obeb with affiliate     (31, 000)     -       Proceeds from issuance of obeb with affiliate     (31, 000)     - <td< td=""><td>•</td><td></td><td></td><td></td><td></td></td<>	•								
Acquisition installment payable     2.307     2.154       Deferred income taxes     (5.032)     (1.128)       Accounts receivable - trade     (3.983)     (466)       Inventiories     (16.983)     (5.600)       Prepaid expenses and other current assets     (6.00)     (6.37)       Accounts receivable - trade     (2.09)     (5.670)       Accounts receivable - trade     (209)     (6.577)       Accound expenses and other current assets     (6.00)     (6.37)       Accound expenses and other liabilities     3.344     1.095       Other     5.38     (684)       Net cash used in operating activities     (21.766)     (13.063)       INVESTING ACTIVITIES     Accudition of MD ortho, assets     -     (650)       Acquisition of Pay, net of cash acquired     (31.730)     (650)     -       Purchases of hort-term marketable socurities     -     (7.908)     -       Purchases of hort-term marketable socurities     (10.031)     (8.103)     -       Proceeds from issuance of common stock, net of issuance costs     139,282     -     -       Proceeds from issuance of comm			-		-				
Deferred income taxes   (6,032)   (1,128)     Changes in certain current assets and liabilities:   (3,983)   (466)     Inventories   (16,5,383)   (5,505)     Propaid expenses and other current assets   (506)   (637)     Accounts poyable - trade   (209)   (667)     Accounts payable - trade   (209)   (667)     Accound spenses and other liabilities   3,344   1,095     Other   536   (684)     Net cash used in operating activities   (13,063)   -     INVESTING ACTIVITIES   (8,360)   -     Acquisition of DPaga, etcl cash acquired   (8,372)   -     Acquisition of Devise Ortho assets   -   (650)     Varchases of isonates   -   (7,398)     Purchases of short-term marketable securities   (110,031)   (8,100)     Purchases of short-term marketable securities   (110,031)   (7,411)     Proceeds from issuance of comons tock, net of issuance costs   139,282   -     Proceeds from issuance of comons tock, net of issuance costs   139,282   -     Proceeds from issuance of comons tock, net of issuance costs   139,282   - <tr< td=""><td>, ,</td><td></td><td> ,</td><td></td><td>. ,</td></tr<>	, ,		,		. ,				
Changes in certain current assets and liabilities:   (3.93)   (466)     Inventories   (16.938)   (5.050)     Prepaid expenses and other current assets   (606)   (607)     Accound payable - trade   (209)   (6.577)     Accound sequences and other liabilities   3.444   1.085     Other   5.36   (584)     Net cash used in operating activities   (21.766)   (13.063)     INVESTING ACTIVITIES									
Accounts receivable - trade     (3.983)     (466)       Inventories     (15.938)     (5.050)       Prepaid expenses and other current assets     (506)     (637)       Accounts payable - trade     (209)     (667)       Accrued legal settlements     -     (6.342)       Accrued expenses and other liabilities     3.344     1.095       Other     536     (584)       Net cash used in operating activities     (21.766)     (13.033)       INVESTING ACTIVITIES     -     (650)       Acquisition of MO Otho, net of cash acquired     (8.360)     -       Acquisition of Devise Otho assets     -     (7.090)       Curchase of short-term marketable securities     (110.122)     -       Purchases of inforetrm marketable securities     (110.122)     -       Proceeds from issuance of common stock, ne			(-,)		(,,,)				
Inventories     (16,938)     (5,050)       Prepaid expenses and other current assets     (506)     (637)       Accrued legal settlements	-		(3,983)		(466)				
Prepaid expenses and other current assets     (506)     (637)       Accounts payable - trade     (209)     (567)       Accrued legal settlements			. ,		· · · ·				
Accounts payable - trade(209)(657)Accrued legal settlements-(6,342)Accrued legal settlements3,344(1,055)Other536(584)Net cash used in operating activities(21,766)(13,063)INVESTING ACTIVITIESAcquisition of Poga, net of cash acquired(8,360)-Acquisition of Devise Ortho assets-(650)Sate of short-term marketable securities46,6729,250Purchases of licenses-(7,908)Purchases of property and equipment(110,031)(8,103)Net cash used in investing activities(111,371)(7,411)FINANCING ACTIVITIES-63137Payments on debt with affiliate(31,000)-Proceeds from issuance of debt with affiliate(31,000)-Proceeds from issuance of debt with affiliate(3,234)-Proceeds from issuance of debt with affiliate(3,234)-Proceeds from issuance of debt with affiliate(3,234)-Proceeds from issuance of common stock, net of issuance costs135,9746Effect of exchange rate changes on cash619(656)NET INCREASE (DECREASE) IN CASH AND RESTRICTED CASH1,456(21,126)Cash and restricted cash, beginning of period\$9,006\$SUPPLEMENTAL DISCLOSURES\$9,006\$30,132Cash and restricted cash, beginning of period\$\$9,006\$Suance of common shares to acquired to inventory\$\$ <t< td=""><td></td><td></td><td></td><td></td><td></td></t<>									
Accrued legal settlements   -   (6,342)     Accrued expenses and other liabilities   3.344   1,065     Other   5.36   (584)     Net cash used in operating activities   (21,766)   (13,063)     INVESTING ACTIVITIES   (8,360)   -     Acquisition of MD Otho, not of cash acquired   (31,730)   -     Acquisition of Devise Otho assets   -   (650)     Sale of short-term marketable securities   46,872   9,250     Purchases of inforess   -   (7,908)     Purchases of property and equipment   (110,122)   -     Purchases of property and equipment   (110,371)   (7,411)     FINANCING ACTIVITIES   -   -     Payments on debt with affiliate   (31,000)   -     Proceeds from issuance of dobt with affiliate   (31,000)   -     Proceeds from issuance of dobt with affiliate   (32,34)   -     Payments on mortgage notes   (632)   -     Net cash provided by financing activities   139,282   -     Proceeds from issuance of dobt with affiliate   -   -     10x102   -   -   - <			· · ·		( )				
Accrued expenses and other liabilities   3.344   1,095     Other   536   (584)     Net cash used in operating activities   (21,766)   (13,063)     INVESTING ACTIVITIES   (8,360)      Acquisition of MD Ortho, net of cash acquired   (8,370)      Acquisition of Devise Ortho assets    (650)     Sale of short-term marketable securities   46,872   9,250     Purchases of short-term marketable securities   (10,122)      Purchases of short-term marketable securities   (110,311)   (8,103)     Net cash used in investing activities   (110,311)   (7,411)     FINANCING ACTIVITIES    (7,908)     Payments on debt with affiliate   (31,000)      Proceeds from issuance of common stock, net of issuance costs   139,262      Proceeds from issuance of common stock, net of issuance costs   139,262      Proceeds from issuance of common stock, net of issuance costs   139,262      Proceeds from issuance of common stock, net of issuance costs   139,262      Payments on mortgage notes   (31,37)   (31,37)   (31,37)     Insta			(200)						
Other   536   (584)     Net cash used in operating activities   (21,766)   (13,063)     INVESTING ACTIVITIES   (8,360)   -     Acquisition of Pega, net of cash acquired   (31,730)   (650)     Acquisition of Devise Ortho assets   -   (650)     Sale of short-term marketable securities   46,872   9,250     Purchase of short-term marketable securities   -   (7,908)     Purchase of short-term marketable securities   -   (7,909)     Purchase of property and equipment   (10,031)   (8,103)     Net cash used in investing activities   -   (7,909)     Payments on debt with affiliate   31,000   -     Proceeds from issuance of common stock, net of issuance costs   139,282   -     Proceeds from exercise of stock options   63   137     Installment payment for ApiFix   (31,200)   -     Payments on mortgage notes   (137)   (131)	-		3 3//						
Net cash used in operating activities   (21,766)   (13,063)     INVESTING ACTIVITES   Acquisition of MD Ortho, net of cash acquired   (8,360)      Acquisition of Pega, net of cash acquired   (31,730)    (650)     Sale of short-term marketable securities   46,872   9,250    (7,908)     Purchases of short-term marketable securities   (10,122)     (7,908)     Purchases of short-term marketable securities   (110,122)     (7,908)     Purchases of short-term marketable securities   (110,122)     (7,908)     Purchase of short-term marketable securities   (110,122)     (7,908)     Purchase of short-term marketable securities   (110,122)     (7,908)    (7,908)    (7,908)    (7,908)    (7,908)     (7,908) <td>•</td> <td></td> <td></td> <td></td> <td>-</td>	•				-				
INVESTING ACTIVITIES Acquisition of Pega, net of cash acquired Acquisition of Pega, net of cash acquired Acquisition of Devise Ortho assets Acquisition of Devise Ortho assets Purchases of short-term marketable securities (110,122) Purchases of short-term marketable securities (1113,371) (7,411) FINANCING ACTIVITES Payments on debt with affiliate Proceeds from issuance of common stock, net of issuance costs (31,000) Proceeds from issuance of otock options (31,000) Proceeds from exercise of stock				·					
Acquisition of MD Ortho, net of cash acquired   (8,360)   -     Acquisition of Pega, net of cash acquired   (31,730)     Acquisition of Pega, net of cash acquired   (31,730)     Acquisition of Pega, net of cash acquired   (650)     Acquisition of Pega, net of cash acquired   (650)     Acquisition of Period   9,250     Purchases of licenses   -     Purchases of property and equipment   (10,031)     Purchases of property and equipment   (10,031)     Purchases of property and equipment   (10,031)     FINANCING ACTIVITIES   (113,371)     Payments on debt with affiliate   (31,000)     Proceeds from issuance of stock options   63   137     Installment payment for ApiFix   (3,234)   -     Payments on mortgage notes   (137)   (131)     Net cash provided by financing activities   135,974   6     Effect of exchange rate changes on cash   619   (658)     NET INCREASE (DECREASE) IN CASH AND RE	Net cash used in operating activities		(21,700)	·	(13,003)				
Acquisition of Pega, net of cash acquired   (31,730)     Acquisition of Devise Ortho assets   —   (650)     Sale of short-term marketable securities   46,872   9,250     Purchase of short-term marketable securities   (10,031)   (6,103)     Purchase of property and equipment   (10,031)   (6,103)     Net cash used in investing activities   (113,371)   (7,411)     FINANCING ACTIVITIES	INVESTING ACTIVITIES								
Acquisition of Devise Ortho assets   —   (650)     Sale of short-term marketable securities   46,872   9,250     Purchases of licenses   —   (7,908)     Purchases of short-term marketable securities   (110,122)   —     Purchases of property and equipment   (10,031)   (8,103)     Net cash used in investing activities   (113,371)   (7,411)     FINANCING ACTIVITIES	Acquisition of MD Ortho, net of cash acquired		(8,360)		_				
Sale of short-term marketable securities 46,872 9,250   Purchases of licenses – (7,908)   Purchases of property and equipment (110,122) –   Purchases of property and equipment (110,121) (8,103)   Net cash used in investing activities (113,371) (7,411)   FINANCING ACTIVITIES (113,371) (7,411)   Payments on debt with affiliate (31,000) –   Proceeds from issuance of common stock, net of issuance costs 139,282 –   Proceeds from issuance of common stock, net of issuance costs (3234) –   Proceeds from issuance of common stock, net of issuance costs (137) (131)   Net cash provided by financing activities (137) (131)   Net cash provided by financing activities (135,974) 6   Effect of exchange rate changes on cash 619 (658)   NET INCREASE (DECREASE) IN CASH AND RESTRICTED CASH 1,456 (21,126)   Cash and restricted cash, beginning of period \$ 9,006 \$ 30,132   Cash and restricted cash, end of period \$ 9,006 \$ 30,132   SUPPLEMENTAL DISCLOSURES \$ 0,006 \$ 9,006 \$ 30,132   Cash paid for interest \$ 700 \$ 56   Transfer of instruments from property and equipment to inventory	Acquisition of Pega, net of cash acquired		(31,730)						
Purchases of licenses   –   (7,908)     Purchase of short-term marketable securities   (110,122)   –     Purchases of property and equipment   (10,031)   (8,103)     Net cash used in investing activities   (113,371)   (7,411)     FINANCING ACTIVITIES   (31,000)   –     Proceeds from issuance of debt with affiliate   (31,000)   –     Proceeds from issuance of common stock, net of issuance costs   139,282   –     Proceeds from exercise of stock options   63   137     Installment payment for AplFix   (3,234)   –     Payments on mortgage notes   (137)   (131)     Net cash provided by financing activities   135,974   6     Effect of exchange rate changes on cash   619   (658)     NET INCREASE (DECREASE) IN CASH AND RESTRICTED CASH   1,456   (21,126)     Cash and restricted cash, beginning of period   \$ 9,006   \$ 30,132     Cash and restricted cash, end of period   \$ 9,006   \$ 9,006     SUPPLEMENTAL DISCLOSURES   \$ 700   \$ 56     Cash paid for interest   \$ 700   \$ 453     Issuance of common shares to acquire MDO   \$ 9,707   \$ 4	Acquisition of Devise Ortho assets		_		(650)				
Purchase of short-term marketable securities   (110,122)   -     Purchases of property and equipment   (10,031)   (8,103)     Net cash used in investing activities   (113,371)   (7,411)     FINANCING ACTIVITIES   (31,000)   -     Payments on debt with affiliate   (31,000)   -     Proceeds from issuance of debt with affiliate   31,000   -     Proceeds from exercise of stock options   63   137     Installment payment for ApiFix   (3,234)   -     Payments on mortgage notes   (137)   (131)     Net cash provided by financing activities   135,974   6     Effect of exchange rate changes on cash   619   (658)     NET INCREASE (DECREASE) IN CASH AND RESTRICTED CASH   1,456   (21,126)     Cash and restricted cash, beginning of period   \$ 9,006   \$ 30,132     Cash and restricted cash, end of period   \$ 9,006   \$ 30,132     SUPPLEMENTAL DISCLOSURES   \$ (234)   \$ 453     Cash paid for interest   \$ 700   \$ 56     Transfer of instruments from property and equipment to inventory   \$ 9,707   \$ 453     Issuance of common shares to acquire MDO   \$ 9,707	Sale of short-term marketable securities		46,872		9,250				
Purchases of property and equipment   (10,031)   (8,103)     Net cash used in investing activities   (113,371)   (7,411)     FINANCING ACTIVITIES   (31,000)   -     Payments on debt with affiliate   (31,000)   -     Proceeds from issuance of debt with affiliate   31,000   -     Proceeds from exercise of stock options   63   137     Installment payment for ApiFix   (3,234)   -     Payments on mortgage notes   (137)   (131)     Net cash provided by financing activities   135,974   6     Effect of exchange rate changes on cash   619   (658)     NET INCREASE (DECREASE) IN CASH AND RESTRICTED CASH   1,456   (21,126)     Cash and restricted cash, beginning of period   \$ 9,006   \$ 30,132     Cash and restricted cash, beginning of period   \$ 9,006   \$ 30,0132     SUPPLEMENTAL DISCLOSURES   \$ 0,006   \$ 30,006     Cash paid for interest   \$ 700   \$ 56     Transfer of instruments from property and equipment to inventory   \$ (234)   \$ 453     Issuance of common shares to acquire MDO   \$ 9,707   \$ -     Issuance of common shares for ApiFix acquisition installm	Purchases of licenses		_		(7,908)				
Purchases of property and equipment   (10,031)   (8,103)     Net cash used in investing activities   (113,371)   (7,411)     FINANCING ACTIVITIES   (31,000)   -     Payments on debt with affiliate   (31,000)   -     Proceeds from issuance of debt with affiliate   31,000   -     Proceeds from exercise of stock options   63   137     Installment payment for ApiFix   (3,234)   -     Payments on mortgage notes   (137)   (131)     Net cash provided by financing activities   135,974   6     Effect of exchange rate changes on cash   619   (658)     NET INCREASE (DECREASE) IN CASH AND RESTRICTED CASH   1,456   (21,126)     Cash and restricted cash, beginning of period   \$ 9,006   \$ 30,132     Cash and restricted cash, beginning of period   \$ 9,006   \$ 30,0132     SUPPLEMENTAL DISCLOSURES   \$ 0,006   \$ 30,006     Cash paid for interest   \$ 700   \$ 56     Transfer of instruments from property and equipment to inventory   \$ (234)   \$ 453     Issuance of common shares to acquire MDO   \$ 9,707   \$ -     Issuance of common shares for ApiFix acquisition installm	Purchase of short-term marketable securities		(110,122)		_				
Net cash used in investing activities   (113,371)   (7,411)     FINANCING ACTIVITIES   attribute   (31,000)      Proceeds from issuance of debt with affiliate   31,000      Proceeds from issuance of common stock, net of issuance costs   139,282      Proceeds from exercise of stock options   63   137     Installment payment for ApiFix   (3,234)      Payments on mortgage notes   (137)   (131)     Net cash provided by financing activities   135,974   6     Effect of exchange rate changes on cash   619   (658)     NET INCREASE (DECREASE) IN CASH AND RESTRICTED CASH   1,456   (21,126)     Cash and restricted cash, beginning of period   \$ 9,006   \$ 30,132     Cash and restricted cash, beginning of period   \$ 9,006   \$ 9,006     SUPPLEMENTAL DISCLOSURES   \$ 10,462   \$ 9,006     Cash paid for interest   \$ 700   \$ 56     Transfer of instruments from property and equipment to inventory   \$ (234) \$ 453      Issuance of common shares to acquire MDO   \$ 9,707 \$ -   -     Issuance of common shares to rapifix acquisition installment   \$ 10,410 \$ -   -	Purchases of property and equipment				(8,103)				
Payments on debt with affiliate(31,000)-Proceeds from issuance of debt with affiliate31,000-Proceeds from issuance of common stock, net of issuance costs139,282-Proceeds from exercise of stock options63137Installment payment for ApiFix(3,234)-Payments on mortgage notes(137)(131)Net cash provided by financing activities135,9746Effect of exchange rate changes on cash619(658)NET INCREASE (DECREASE) IN CASH AND RESTRICTED CASH1,456(21,126)Cash and restricted cash, beginning of period\$ 9,006\$ 30,132Cash and restricted cash, end of period\$ 9,006\$ 30,132SUPPLEMENTAL DISCLOSURES\$ 700 \$ 56Cash paid for interest\$ 700 \$ 56Transfer of instruments from property and equipment to inventory\$ 9,707 \$ -Issuance of common shares to acquire MDO\$ 9,707 \$ -Issuance of common shares to acquire MDO\$ 9,707 \$ -Issuance of common shares for ApiFix acquisition installment\$ 10,410 \$ -					· · · · · ·				
Payments on debt with affiliate(31,000)-Proceeds from issuance of debt with affiliate31,000-Proceeds from issuance of common stock, net of issuance costs139,282-Proceeds from exercise of stock options63137Installment payment for ApiFix(3,234)-Payments on mortgage notes(137)(131)Net cash provided by financing activities135,9746Effect of exchange rate changes on cash619(658)NET INCREASE (DECREASE) IN CASH AND RESTRICTED CASH1,456(21,126)Cash and restricted cash, beginning of period\$ 9,006\$ 30,132Cash and restricted cash, end of period\$ 9,006\$ 30,132SUPPLEMENTAL DISCLOSURES\$ 700 \$ 56Cash paid for interest\$ 700 \$ 56Transfer of instruments from property and equipment to inventory\$ 9,707 \$ -Issuance of common shares to acquire MDO\$ 9,707 \$ -Issuance of common shares to acquire MDO\$ 9,707 \$ -Issuance of common shares for ApiFix acquisition installment\$ 10,410 \$ -									
Proceeds from issuance of debt with affiliate31,000-Proceeds from issuance of common stock, net of issuance costs139,282-Proceeds from exercise of stock options63137Installment payment for ApiFix(3,234)-Payments on mortgage notes(137)(131)Net cash provided by financing activities135,9746Effect of exchange rate changes on cash619(658)NET INCREASE (DECREASE) IN CASH AND RESTRICTED CASH1,456(21,126)Cash and restricted cash, beginning of period\$ 9,006\$ 30,132Cash and restricted cash, end of period\$ 9,006\$ 9,006SUPPLEMENTAL DISCLOSURES\$ 700\$ 56Transfer of instruments from property and equipment to inventory\$ (234)\$ 453Issuance of common shares to acquire MDO\$ 9,707-Issuance of common shares for ApiFix acquisition installment\$ 10,410-			(0, 4, 0, 0, 0)						
Proceeds from issuance of common stock, net of issuance costs139,282Proceeds from exercise of stock options63137Installment payment for ApiFix(3,234)Payments on motgage notes(137)(131)Net cash provided by financing activities135,9746Effect of exchange rate changes on cash619(658)NET INCREASE (DECREASE) IN CASH AND RESTRICTED CASH1,456(21,126)Cash and restricted cash, beginning of period\$ 9,006\$ 30,132Cash and restricted cash, end of period\$ 9,006\$ 30,132SUPPLEMENTAL DISCLOSURES\$ 700 \$ 56Cash paid for interest\$ 700 \$ 56Transfer of instruments from property and equipment to inventory\$ 9,707 \$Issuance of common shares to acquire MDO\$ 9,707 \$Issuance of common shares for ApiFix acquisition installment\$ 10,410 \$			( )		—				
Proceeds from exercise of stock options63137Installment payment for ApiFix(3,234)Payments on mortgage notes(137)(131)Net cash provided by financing activities135,9746Effect of exchange rate changes on cash619(658)NET INCREASE (DECREASE) IN CASH AND RESTRICTED CASH1,456(21,126)Cash and restricted cash, beginning of period\$ 9,006\$ 30,132Cash and restricted cash, end of period\$ 9,006\$ 9,006SUPPLEMENTAL DISCLOSURES\$ 700\$ 56Transfer of instruments from property and equipment to inventory\$ (234)\$ 453Issuance of common shares to acquire MDO\$ 9,707\$ -Issuance of common shares for ApiFix acquisition installment\$ 10,410\$ -			-		—				
Installment payment for ApiFix(3,234)Payments on mortgage notes(137)(131)Net cash provided by financing activities135,9746Effect of exchange rate changes on cash619(658)NET INCREASE (DECREASE) IN CASH AND RESTRICTED CASH1,456(21,126)Cash and restricted cash, beginning of period\$ 9,006\$ 30,132Cash and restricted cash, beginning of period\$ 9,006\$ 9,006SUPPLEMENTAL DISCLOSURES\$ 700\$ 56Transfer of instruments from property and equipment to inventory\$ (234)\$ 453Issuance of common shares to acquire MDO\$ 9,707\$Issuance of common shares for ApiFix acquisition installment\$ 10,410\$					_				
Payments on mortgage notes(137)(131)Net cash provided by financing activities135,9746Effect of exchange rate changes on cash619(658)NET INCREASE (DECREASE) IN CASH AND RESTRICTED CASH1,456(21,126)Cash and restricted cash, beginning of period\$ 9,006\$ 30,132Cash and restricted cash, end of period\$ 10,462\$ 9,006SUPPLEMENTAL DISCLOSURES\$ 700\$ 56Transfer of instruments from property and equipment to inventory\$ (234)\$ 453Issuance of common shares to acquire MDO\$ 9,707\$Issuance of common shares for ApiFix acquisition installment\$ 10,410\$					137				
Net cash provided by financing activities135,9746Effect of exchange rate changes on cash619(658)NET INCREASE (DECREASE) IN CASH AND RESTRICTED CASH1,456(21,126)Cash and restricted cash, beginning of period\$ 9,006\$ 30,132Cash and restricted cash, end of period\$ 9,006\$ 30,132SUPPLEMENTAL DISCLOSURES\$ 10,462\$ 9,006Cash paid for interest\$ 700\$ 56Transfer of instruments from property and equipment to inventory\$ (234)\$ 453Issuance of common shares to acquire MDO\$ 9,707-Issuance of common shares for ApiFix acquisition installment\$ 10,410-	Installment payment for ApiFix		(3,234)		—				
Effect of exchange rate changes on cash619(658)NET INCREASE (DECREASE) IN CASH AND RESTRICTED CASH1,456(21,126)Cash and restricted cash, beginning of period\$ 9,006\$ 30,132Cash and restricted cash, end of period\$ 10,462\$ 9,006SUPPLEMENTAL DISCLOSURES\$ 700\$ 56Transfer of instruments from property and equipment to inventory\$ (234)\$ 453Issuance of common shares to acquire MDO\$ 9,707\$Issuance of common shares for ApiFix acquisition installment\$ 10,410\$	Payments on mortgage notes		(137)		(131)				
NET INCREASE (DECREASE) IN CASH AND RESTRICTED CASH1,456(21,126)Cash and restricted cash, beginning of period\$9,006\$30,132Cash and restricted cash, end of period\$10,462\$9,006SUPPLEMENTAL DISCLOSURESSUPPLEMENTAL DISCLOSURES5700\$56Transfer of instruments from property and equipment to inventory\$(234)\$453Issuance of common shares to acquire MDO\$9,707\$-Issuance of common shares for ApiFix acquisition installment\$10,410\$-	Net cash provided by financing activities		135,974	·	6				
Cash and restricted cash, beginning of period\$9,006\$30,132Cash and restricted cash, end of period\$10,462\$9,006SUPPLEMENTAL DISCLOSURESCash paid for interest\$700\$56Transfer of instruments from property and equipment to inventory\$(234)\$453Issuance of common shares to acquire MDO\$9,707\$-Issuance of common shares for ApiFix acquisition installment\$10,410\$-	Effect of exchange rate changes on cash		619		(658)				
Cash and restricted cash, end of period\$ 10,462\$ 9,006SUPPLEMENTAL DISCLOSURESCash paid for interest\$ 700\$ 56Transfer of instruments from property and equipment to inventory\$ (234)\$ 453Issuance of common shares to acquire MDO\$ 9,707\$Issuance of common shares for ApiFix acquisition installment\$ 10,410\$	NET INCREASE (DECREASE) IN CASH AND RESTRICTED CASH		1,456		(21,126)				
Cash and restricted cash, end of period\$ 10,462\$ 9,006SUPPLEMENTAL DISCLOSURESCash paid for interest\$ 700\$ 56Transfer of instruments from property and equipment to inventory\$ (234)\$ 453Issuance of common shares to acquire MDO\$ 9,707\$Issuance of common shares for ApiFix acquisition installment\$ 10,410\$	Cach and restricted each beginning of pariod	\$	9.006	\$	30 132				
SUPPLEMENTAL DISCLOSURESCash paid for interest\$ 700 \$ 56Transfer of instruments from property and equipment to inventory\$ (234) \$ 453Issuance of common shares to acquire MDO\$ 9,707 \$Issuance of common shares for ApiFix acquisition installment\$ 10,410 \$									
Cash paid for interest\$700\$56Transfer of instruments from property and equipment to inventory\$(234)\$453Issuance of common shares to acquire MDO\$9,707\$Issuance of common shares for ApiFix acquisition installment\$10,410\$	Cash and restricted cash, end of period	<u> </u>	10,402	φ	9,000				
Cash paid for interest\$700\$56Transfer of instruments from property and equipment to inventory\$(234)\$453Issuance of common shares to acquire MDO\$9,707\$Issuance of common shares for ApiFix acquisition installment\$10,410\$									
Transfer of instruments from property and equipment to inventory\$(234)\$453Issuance of common shares to acquire MDO\$9,707\$Issuance of common shares for ApiFix acquisition installment\$10,410\$	SUPPLEMENTAL DISCLOSURES								
Issuance of common shares to acquire MDO\$9,707\$-Issuance of common shares for ApiFix acquisition installment\$10,410\$-	Cash paid for interest	\$	700	\$	56				
Issuance of common shares for ApiFix acquisition installment \$ 10,410 \$ -	Transfer of instruments from property and equipment to inventory			\$	453				
	Issuance of common shares to acquire MDO	\$		\$	_				
Issuance of common shares to purchase Devise Ortho assets \$ - \$ 298	Issuance of common shares for ApiFix acquisition installment		10,410	\$	—				
	Issuance of common shares to purchase Devise Ortho assets	\$	_	\$	298				

### ORTHOPEDIATRICS CORP. NET REVENUE BY GEOGRAPHY AND PRODUCT CATEGORY (Unaudited) (In Thousands)

	Th	Three Months Ended December 31,					Twelve Months Ended December 31,				
Product sales by geographic location:		2022				2022	2021				
U.S.	\$	22,732	\$	19,851	\$	92,419		77,781			
International		8,262		4,962		29,870		20,268			
Total	\$	30,994	\$	24,813	\$	122,289	\$	98,049			
	Th	ree Months Er	ded Dec	Tw	cember 31,						
Broduct color by cotogory;		2022		2021		2022		2021			
Product sales by category:	¢	2022	¢	2021		2022		2021			
Product sales by category: Trauma and deformity Scoliosis	\$	2022 22,080 8,044	\$	2021 16,527 7,172		2022 85,055 33,428		2021 65,829 28,046			
Trauma and deformity	\$	22,080	\$	16,527		85,055		65,829			

#### ORTHOPEDIATRICS CORP. RECONCILIATION OF NET REVENUE TO NON-GAAP ORGANIC REVENUE (Unaudited) (In Thousands)

	Three Months Ended December 31,					Twelve Months Ended December 31			
Product sales by geographic location:	2022		2021		2022		2021		
As reported:									
U.S.	\$	22,732	\$	19,851	\$	92,419		77,781	
International		8,262		4,962		29,870		20,268	
Less impact from acquisitions:									
U.S.		2,477				6,097		—	
International		1,662		—		5,048		—	
Organic revenue:									
U.S.		20,255		19,851		86,322		77,781	
International		6,600		4,962		24,822		20,268	
Total organic revenue	\$	26,855	\$	24,813	\$	111,144	\$	98,049	

	Thi	ree Months End	Twelve Months Ended December 31,			
Product sales by category:		2022	2021	2022	2021	
As reported:						
Trauma and deformity	\$	22,080	\$ 16,527	85,055	65,829	
Scoliosis		8,044	7,172	33,428	28,046	
Sports medicine/other		870	1,114	3,806	4,174	
Less: impact from acquisitions						
Trauma and deformity		4,139	—	11,145	—	
Scoliosis		_	_	_	—	
Sports medicine/other		_	_	_	—	
Organic revenue:						
Trauma and deformity		17,941	16,527	73,910	65,829	
Scoliosis		8,044	7,172	33,428	28,046	
Sports medicine/other		870	1,114	3,806	4,174	
Total organic revenue	\$	26,855	\$ 24,813	\$ 111,144	\$ 98,049	

ORTHOPEDIATRICS CORP. RECONCILIATION OF NET LOSS TO NON-GAAP ADJUSTED EBITDA (Unaudited) (In Thousands)

	Three Months Ended December 31,				Twelve Months Ended December 37			
	2022		2021		2022		2021	
Net income (loss)	\$	(7,849)	\$	72	\$	1,258	\$	(16,260)
Interest expense, net		(61)		396		2,424		2,247
Other income		129		(281)		1,796		(1,083)
Provision for income taxes (benefit)		(48)		(238)		(4,947)		(1,128)
Depreciation and amortization		3,843		2,810		13,422		10,680
Trademark impairment		—		—		3,609		—
Stock-based compensation		1,568		1,672		6,677		5,842
Fair value adjustment of contingent consideration		(480)		(5,510)		(25,930)		(1,800)
Acquisition related costs		—		—		818		—
Nonrecurring professional fees		—		—		—		658
Accrued legal settlements costs		_		—		—		150
Minimum purchase commitment cost		662		512		1,100		512
Adjusted EBITDA	\$	(2,236)	\$	(567)	\$	227	\$	(182)

## ORTHOPEDIATRICS CORP.

# RECONCILIATION OF DILUTED EARNINGS (LOSS) PER SHARE TO NON-GAAP ADJUSTED DILUTED EARNINGS (LOSS) PER SHARE (Unaudited)

	Three Months Ended December 31,					Twelve Months Ended December 3			
		2022		2021		2022	_	2021	
Earnings (loss) per share, diluted (GAAP)	\$	(0.35)	\$	_	\$	0.06	\$	(0.84)	
Accretion of interest attributable to acquisition installment									
payable		0.02		0.03		0.11		0.11	
Fair value adjustment of contingent consideration		(0.02)		(0.29)		(1.25)		(0.09)	
Trademark impairment		—		—		0.17		—	
Acquisition related costs		—		—		0.04		—	
Nonrecurring professional fees		—		—		—		0.03	
Accrued legal settlements costs		—		—		—		0.01	
Minimum purchase commitment cost		0.03				0.05		0.03	
Earnings (loss) per share, diluted (non-GAAP)	\$	(0.32)	\$	(0.26)	\$	(0.82)	\$	(0.75)	



Source: OrthoPediatrics Corp.